

Table 5b - Representative qualitative evidence supporting three models of DBF: IGA & IGA-Tech

(B) FINANCE	IGA-Institute of Applied Genomics	IGA Technology Services
<i>(i) Research contracts with large corporation</i>	<p>B1 - ILLUMINA SEQUENCING TECHNOLOGY. The Illumina massively parallel sequencing technology makes multiple gigabases of data from several million templates economically available, enabling new approaches to genomic characterization. The Illumina technology allows typically genome center-like studies to be accomplished at the individual laboratory level. A single technology workflow is capable of supporting genome-wide analyses as different as DNA sequencing (de novo and resequencing), gene expression, transcriptome characterization and expression control including small RNA discovery, protein-DNA interactions and CpG methylation status. IGA Technology Services is a certified service provider (CSPro) of Illumina genomic sequencing (source: IGA-Tech brochure).</p>	<p>B2 - «Il punto di partenza dei progetti e le fasi preliminari erano noti ma dove questa attività di avrebbe portati nessuno lo poteva dire a priori: questo modo di operare è stato il risultato dell'influenza di Michele [...]. Protocolli standard vengono utilizzati per il lato commerciale e protocolli nuovi per la ricerca, sarebbe bello avere un nuovo gruppo di persone che si occupi solo di R&D, anche per invogliare ulteriormente i clienti» (Federica, interview_#01)</p>
<i>(ii) Scientific founder(s) became VCs or angel investors</i>		